

Message Text

UNCLASSIFIED

PAGE 01 ATHENS 03549 141053Z

16

ACTION NEA-09

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O R 141035Z MAY 75

FM AMEMBASSY ATHENS

TO AMEMBASSY SANAA IMMEDIATE

INFO SECSTATE WASHDC 8715

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AMEMBASSY BEIRUT

UNCLAS ATHENS 3549

E.O. 11652: N/A

TAGS: BEXP, BMEP, BGEN, GR, YE

SUBJECT: PROSPECTIVE YEMENI: PURCHASE OF TIRE RETREADING PLANT

SANAA FOR DATT; STATE FOR NEA/ARP MOLINEAUX; BEIRUT FOR LEFEAVER

1. JAMES HESBURGH, PRESIDENT INTERCOLE AUTOMATION VISITED EMBASSY MAY 13. STATED TIRE RETREADING PLANT WITH YEMENI AUTHORITIES BUT BELIEVES TIMING OF VISIT MIGHT PROVE MORE PROPITIOUS WHEN YEMENIAUTHORITIES HAVE HAD OPPORTUNITY RESPOND TO QUESTIONNAIRE ATTACHED TO PAYSON LETTER OF MAY 1. ANSWERS TO THIS QUESTIONNAIRE WOULD OUTLINE REQUIREMENTS OF PLANT AND AFFORD HESBURGH POSSIBILITY TO PREPARE POSITIVE AND SPECIFIC PROPOSAL TO YEMENI AUTHORITIES TAILORED TO THEIR NEEDS. IF ON OTHER HAND, YEMENI INTEND PURCHASE EXACT COPY OF JORDANIAN PLANT, HESBURGH CAN OF COURSE MAKE PROPOSAL WITHOUT ADDITIONAL STUDY AND COULD PROCEED TO SANAA FORTHWITH FOR DISCUSSIONS

2. EMBASSY ATHENS POUCHING DUPLICATE OF PAYSON MAY 1 LETTER WITH ATTACHED QUESTIONNAIRE TO COL PLUMMER TO COVER POSSIBILITY ORIGINAL LOST. HESBURGH CAN BE REACHED THROUGH EMBASSY UNTIL MAY 17; IN LONDON DORCHESTER HOTEL TILL MAY 23, CARE OF MANAGER MR. GRUNDER. SUGGEST DATT SANAA REVIEW SITUATION IN LIGHT THIS TEL AND PAYSON LETTER AND COMMUNICATE WITH HESBURGH ON TIMING REQUIREMENTS FOR PROPOSAL AND VISIT TO SANAA.
KUBISCH

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